



JAE WU AND SEAN MCMILLAN
REAL ESTATE AND MORTGAGE STRATEGISTS

July 1, 2012

Hello Friends,

June for me always brings several important birthdays. First is my son, Ryan, who was born 7 years ago. When I look at him, tears always form in my eyes, taking me back to the day he was born. Just writing this now does that to me; tears pooling in my eyes at the love I feel for him, for both of my boys who are growing up so very fast! I still can't believe how much he has grown and how much he has flourished and on his way to young boyhood already. We are so fortunate to be surrounded by wonderful and caring teachers, great family, and friends who have provided such a positive influence in their lives. I am ever so grateful everyday for the wonderful life we have. Having arrived in Los Angeles in 1993 only knowing one person to now having helped thousands of people reach their goals 19 years later is a very fulfilling feeling.

We truly get to live our lives and bring the change we want to see by having our Heyler Realty business. We just had our first annual Pick Pico event right here at Pico and Pelham that was put together by the Westside Neighborhood Council. To see pictures as well as videos from this event, just go to our Facebook fan page at www.facebook.com/HeylerRealty. This event had over 75 businesses band together and participated in making Pico Blvd a destination for the community to come out as well as the first ever Pushbroom Patrol headed by Mary Kopp and the service learning committee members from Westwood Charter Elementary School. Over 90 students came out from Westwood Charter to pick up trash from Pico Blvd the morning of the Pick Pico event. We had a representative from the mayor's office as well as Councilman Paul Koretz come out to kick off the ribbon cutting of this momentous morning. It was a meaningful community building event for our triad of neighborhoods, Cheviot Hills, Rancho Park and Westwood to join together and make our little neck of the woods the best place to live. Looking forward to seeing you at our next fun event!! Stay tuned!

Warmest regards,

Jae Wu on behalf of Sean McMillan
Heyler Realty
~Your friends in the business~

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HERE'S HEYLER

News To Help You Save Time And Money

July 2012

Count Your Blessings

A mother passing by her daughter's bedroom was astonished to see the bed was nicely made and everything was picked up. Then she saw an envelope propped up prominently on the center of the bed. It was addressed, "Mom". With the worst premonition, she opened the envelope and started to read the letter:

Dear Mom: It is with great joy that I'm writing to tell you I've eloped with my new boyfriend because I wanted to avoid a scene with Dad and you. I've been finding real passion with Dylan and he is so nice—even with all his piercings, tattoos, beard, and motorcycle clothes.

But it's not only the passion Mom, I'm pregnant and Dylan said that we will be very happy. He already owns a trailer in the woods and has a stack of firewood for the whole winter. He wants to have many more children with me and that's now one of my dreams, too. Dylan taught me that marijuana doesn't really hurt anyone and we'll be growing it for us and trading it with his friends for all the cocaine and ecstasy we want.

In the meantime, we'll pray that science will find a cure for AIDS so Dylan can get better; he sure deserves it! Don't worry Mom, I'm 15 years old now and know how to take care of myself. Someday we'll be back to visit so you can get to know your grandchildren.

Your daughter, Mackenzie

PS: Mom, really I'm over at the neighbor's house. I just wanted to remind you that there are worse things in life than my report card, which is on the kitchen table. I love you! Call when it is safe for me to come home.

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When you're tempted to blow your stack, just imagine how much worse it could be and count your blessings!

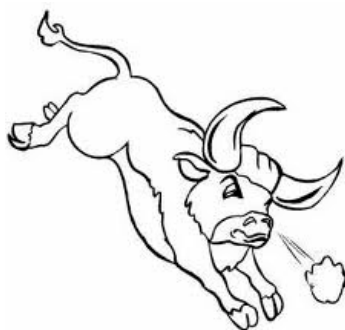


Running Of The Bulls

July 6-14 is the famous Pamplona Running of the Bulls event, during which anyone over 18 can jump in front of or chase behind a herd of bulls running through the streets of the city.

Spanish lore says the true origin began in North-eastern Spain during the early 14th century. While transporting cattle in order to sell at the market, men would attempt to speed the process by hurrying their cattle using tactics of fear and excitement.

After years of this practice, the transportation and hurrying began to turn into a competition. Young adults would



attempt to race in front of the bulls and make it safely to their pens without being overtaken.

When the popularity of this practice increased and was noticed by the expanding population of Spanish cities, a tradition was created and stands to this day. Since 1910, 16 people have been killed in Pamplona.

June Heyler Community
Cruiser Winner is
Bettina Carlson!!



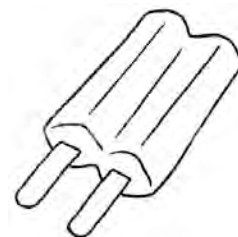
Stay tuned each month to see if
YOU are the next winner. If you
haven't already done so, sign up at
www.heyler.com/bike

When you travel, remember that a foreign country is not designed to make you comfortable. ~Anonymous

Invention Of The Popsicle

The Popsicle was invented by an 11 year old who kept it secret for 18 years. The inventor was Frank Epperson who, in 1905, left a mixture of powdered soda and water out on the porch, which contained a stir stick.

That night, temperatures in San Francisco reached a record low. When he woke the next morning, he discovered that it had frozen to the stir stick, creating a fruit flavored ice treat that he humbly named the epsicle. Eighteen years later he patented it and called it the Popsicle.



Vitality Makes Life Easier

Of all the ways you can improve your life to be the best it can be, the one thing that underlies all is vitality.

You probably have noticed you're more vital when you feel good. After a good night's sleep, you have more energy than after a poor night's sleep. After eating light, you have more energy than when you eat heavy. After having a success at something, you feel more alive than you do after you fail at something.

When you feel vital, it's easier to get things done. You're full of life and energy. You jump to do things that you don't do when you feel lethargic, bored or distracted. To enjoy abundance, gain financial, emotional, and spiritual wealth, and live confidently, you have to be in control the engine of all of your accomplishments—your body.

Olympic History

According to tradition the first Olympics took place in 776 BC. While one legend claims the games were established by Heracles (Hercules), who brought a sacred olive tree to Olympia, an alternative myth has the hero Pelops (from which the name of the Peloponnese region of Greece originates) establish the festival after defeating King Oenomaus in a chariot race.

Whatever the precise origin of the games, they became a central aspect of Greek culture very early on and in many ways were the most important factor uniting the Greeks, except for their language and mythology.

Over time the site of Olympia, in southern Greece, became famous for its temples and monuments. The gold and ivory Statue of Zeus that sat upon his throne in the high temple was one of the Seven Wonders of the World.

The games were held every fourth year, with the four year span being called an Olympiad. From what we know of them they were brutal spectacles, with few rules and a strong emphasis on proving the participants' masculinity. Women were not even allowed to be spectators, and the penalty if they were caught was to be thrown off a nearby cliff.

At first most competitors were drawn from the wealthiest, aristocratic class of Greeks since the time required for training precluded participation in everyday work. As time went on the Olympics became less exclusive, and poorer athletes were able to find 'sponsorship' in order that they might also compete.

The Olympic Games have come to be regarded as the world's foremost sports competition where more than 200 nations participate. Baron Pierre de Coubertin founded the International Olympic Committee in 1894.

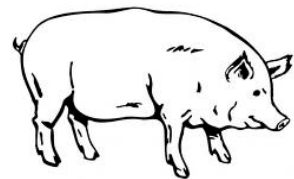


The Opening Ceremony of the London 2012 Olympic Games is on Friday, July 27, 2012.

Bizarre Vacation Ideas

In case you still need a summer vacation idea, here are some options:

- One particularly unique vacation includes guided tours through the Ukraine's Chernobyl Nuclear Power Plant, which infamously and disastrously suffered a reactor explosion in 1986. Guides assure that short-term exposure to the environs is not harmful, but there are also strict procedures.
- Swimming with dolphins? You can go one better! Visit the paddling porcines and swim with pigs in Big Major Cay. Jump in for a dip if you're brave enough. They won't bite—well, as long as you don't whisper "BLT" within earshot.
- Step into your cell at the Alcatraz Restaurant in Japan where your evening begins with a Lethal Injection (a cocktail). You're surrounded by servers posing as doctors and nurses, and to get their attention, you bang on your cell door. Don't be surprised if you suddenly find yourself in darkness. They shut down all the lights several times throughout the evening.
- Bundle into the Sweden Ice hotel, built along the river of Jakkasjarvi, which is about 200 km north of the Arctic Circle. To build this unique ice hotel it takes around 10,000 tons of river ice and about 30,000 tons of white snow.



How To Not Get Hired

A recent survey of recruiters by CareerBuilder spotlighted some of the worst job candidates:

- One candidate brought a “how to interview” book to the interview.
- Another asked, “What company is this again?”
- A candidate put the interviewer on hold during a phone interview. When she came back on, she told the interviewer that she was arranging a date.
- When a candidate interviewing for a security position wasn’t hired on the spot, he painted graffiti on the building.
- A candidate wore a Boy Scout uniform to the interview and never explained why.
- One candidate was arrested by federal authorities during the interview when the background check revealed the person had an outstanding warrant.
- A candidate talked about promptness as one of her strengths—after showing up 10 minutes late.
- Driving to his interview, one candidate passed, cut off, and flipped his middle finger at another driver. You guessed it—the other driver turned out to be his interviewer.
- A candidate referred to himself in the third person.
- Another took off his shoes during the interview.
- One candidate asked for a sip of the interviewer’s coffee.

Remove Wax From Carpet

Take a brown paper grocery bag; cut it open so it's one sheet. Place over the wax. Using an iron on a low setting iron the bag over the wax area. Keep moving the bag until all the wax is gone. Then just throw the bag away!

You can't build a reputation on what you are going to do. ~Henry Ford

Tips On Homeowner's Insurance

1. **You're a statistic.** To an insurer, you're not a person; you're a set of risks. An insurer bases its premium on your "risk factors," including occupation, who you are, what you own, and how you live.
2. **Know your home's value.** Before you choose a policy, it is essential to establish your home's replacement cost. A local builder can provide the best estimate.
3. **Insurers differ.** What seems to be the same product can be priced differently by different companies. Save money by comparison shopping.
4. **Don't just look at price.** A low price is no bargain if an insurer takes forever to service your claim.
5. **Go beyond the basics.** A basic homeowner's policy may not promise to entirely replace your home.
6. **Demand discounts.** Insurers provide discounts to reward behaviors that reduce risk. However, people waste money because they don't ask for them!
7. **At claims time, your insurer isn't your friend.** Your idea of fair compensation may not match that of your insurer. Prove your losses so you get what you need.
8. **Prepare before filing a claim.** Keep your policy updated, and reread it before you file a claim so there are no surprises.

July Picture Gallery



Ryan and Jake – Crazy Hair Day at school



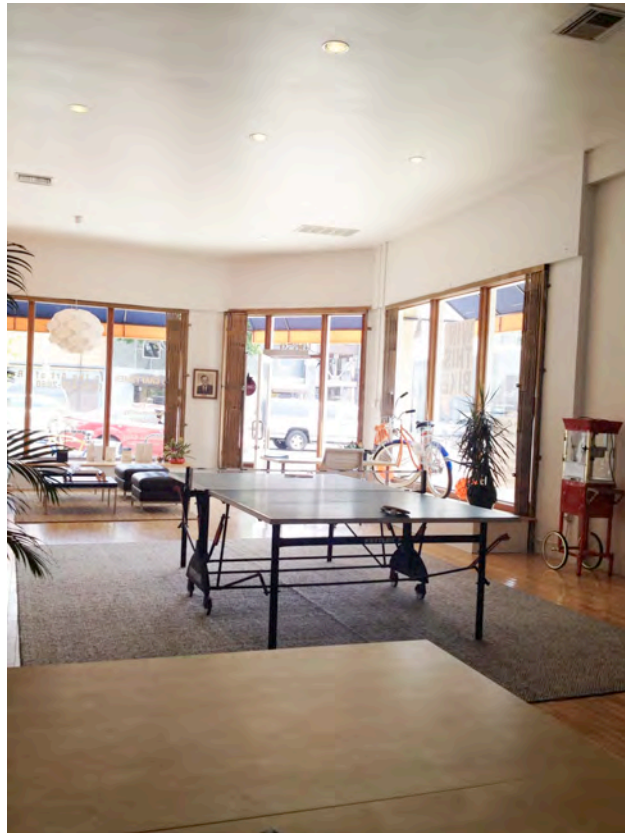
Ryan with his principal



Jake and Ryan at the beach



Ryan and Jake with a friend at the beach



Heyler's Fun Hangout – Come on in for a game or two!



First day of summer lemonade stand!



Jordan on set of his latest commercial for Mattel



Here's Heyler

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**Go Green:
Recycle This Newsletter!**

After you've enjoyed our newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

Protect Your Home from Burglars

Dear Friend,

Here's a quick note to let you know how we can help you—or anyone you feel comfortable introducing to us.

Even though we don't always hear about it, home burglary still happens. We want our friends to be safe and that means reminding you to take simple precautions.

It may be common sense to think about where you keep your spare key or making sure your doors and windows are secure, but have you thought about things like turning the ringer down on your phone so someone can't call your number and hear your phone ring—unanswered?

Please call us at 310-470-2030 or email us at team@heyler.com and we'll send you a copy of our free report **Protect Your Home From Burglars**. And as always, pass this info along to anyone you think can use it.

Jae Wu & Sean McMillan, Your Real Estate Consultants For Life

P.S. If you or anyone you care about would like a copy of this free report, call or send a quick email and we'll get it to you.

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